



ADVANTAGE+PLUS

WHOLESALE DEALER PROGRAM

WHOLESALE PROGRAM BENEFITS

Thank you for your interest in the Classic Industries® Advantage+Plus wholesale program. Classic Industries® Advantage+Plus is designed to help the small business owner save on restoration and performance parts and accessories. No other wholesale program offers a broader selection and more competitive pricing. Forget about all of the stringent purchasing requirements, “buy-ins”, minimum orders and minimum annual sales requirements. Classic Industries® Advantage+Plus wholesale program cuts through the red tape enabling you to save time and money allowing you to order what you need, when you need it. Our program provides the tools necessary to remain competitive in today’s challenging business environment. Become a member today and gain the competitive advantage while adding more to your bottom line!

ACCESS PRODUCTS FROM HUNDREDS OF SPECIALIZED MANUFACTURERS

- **Competitive Wholesale Pricing**
- **No Buy-in - No Minimum Order Required**
- **No Minimum Monthly Purchase Requirements**
- **Developed for the Restoration/Body Shop/Trim Shop Industries**
- **No Store Inventory Levels to Maintain**

Program Qualifications

Applicant must be in the automotive business which includes parts suppliers, body shops, trim shops, etc. Classic Industries® will determine if the customer qualifies for Advantage+Plus within a reasonable amount of time after receipt of the initial application (usually 1 week or less). Additional information may be required. Classic Industries® reserves the right to revoke “wholesale” status at it’s discretion without notice.

Business License/Resale Number Required

All potential Advantage+Plus participants are required to submit a copy of their current business license and resale number (where applicable) for verification. Information provided must be current.

Payment Method

Classic Industries® accepts Visa, Master Card, American Express and Discover credit cards. COD orders are accepted on a cash only basis. Open accounts are not currently being offered.

Getting Started:

Once you have reviewed the terms and conditions listed on pages 4 and 5 of this packet, please fill out, sign and return this form to us along with a completed Wholesale Account Application and Authorization to Release Information form. We will begin processing your application immediately upon receipt of these required materials.

By signing this agreement I agree to the terms and conditions set forth herein for the purpose of purchasing products for resale from Classic Industries®.

Business Name: _____

Print Name: _____

Authorized Signature: _____

Title: _____ Date ____ / ____ / ____

Officer of Firm



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WHOLESALE DEALER PROGRAM

WHOLESALE PROGRAM APPLICATION

Name of Business: _____ CI Account # _____

Street Address: _____ Premises: Owned Leased

City: _____ State: _____ Zip: _____ State Tax Exempt ID: _____

Business Phone: _____ Ext: _____ FAX: _____ Federal Tax ID: _____

Email Address: _____

Include names of owners, partners, or if a corporation, name of President, Vice President, Secretary and Treasurer

Name in Full: _____ Title: _____ Date Business Started: ____/____/____

Name in Full: _____ Title: _____ Business is Primarily:

Name in Full: _____ Title: _____ Retail Auto Parts

Name in Full: _____ Title: _____ Auto Body Shop

Sole Proprietorship Partnership Corporation Other: _____ Trim Shop

Automotive Mail Order

Other Specify _____

List 3 firms with whom you are currently doing business (include street address, phone, fax and contact name)

Company Name:	Phone:	Fax:
1 Address: _____	Contact Person: _____	
City: _____	State: _____	Zip: _____
Company Name:	Phone:	Fax:
2 Address: _____	Contact Person: _____	
City: _____	State: _____	Zip: _____
Company Name:	Phone:	Fax:
3 Address: _____	Contact Person: _____	
City: _____	State: _____	Zip: _____

Please Provide Current Banking Information

Bank Name	Address	City	State	Zip	Phone	FAX	Contact Name
Account Number	Expected Monthly Purchase Amount	D & B Rating	Type of Account				
	\$ _____		<input type="checkbox"/> Checking <input type="checkbox"/> Savings <input type="checkbox"/> Loan <input type="checkbox"/> Other Specify _____				

List all Authorized Personnel who will use Classic Industries Advantage+Plus Account

Employee Name	Position

Do you require a purchase order when placing your orders? Yes No

I hereby certify that the above information is correct: Print Name: _____

Authorized Signature: _____ Title: _____ Date: ____/____/____

Officer of Firm



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AUTHORIZATION TO RELEASE INFORMATION

**Applicant: Please fill out the top portion of this form and mail or FAX back to us.
All information provided is kept strictly confidential.**

Name of Business: _____

Street Address: _____

City: _____ State: _____ Zip: _____

Business Phone: _____ Ext: _____ FAX: _____

**I hereby authorize the release of credit information to Classic Industries® for the purpose of
establishing a Classic Industries® Advantage+Plus wholesale account.**

Print Name: _____

Authorized Signature: _____ Title: _____ Date ____/____/____

Officer of Firm

Bottom Portion for use by Classic Industries® Office Personnel

Information Request for Trade Reference

To: _____ From: _____

Fax: _____ **Classic Industries Inc.**
Advantage+Plus Wholesale Program

Phone: _____ **Toll Free Phone: 1.888.989.7587**
Toll Free Fax: 1.800.300.3081

**The above firm/person has listed your company as a trade reference. Please provide a
summary of your experience with this firm/person. Information obtained remains confidential.**

1.) Year the account was established. _____ 4.) Terms of sale. _____

2.) Highest credit extended. _____ 5.) Manner of payment. _____

3.) Current balance on credit account. _____ 6.) Type of goods purchased. _____

Comments: _____

**Thank you in advance for your prompt cooperation in this matter and be assured we will be glad to
reciprocate at any time. For your convenience, your reply can be faxed or emailed. When replying via
email, please reference the above mentioned questions in your response. Please call with any questions.**

ADVANTAGE+PLUS TERMS AND CONDITIONS

Form Of Payment

CREDIT CARDS

Classic Industries® accepts *Visa, Mastercard, American Express, Optima, and Discover* for your convenience. When placing your order, be sure to indicate the card holders name, address, home phone, business phone, credit card number and expiration date and billing address (if different from person placing order). A security code is required for credit card purchases. Please have your credit card readily available when placing your order. Minimum order is \$20.00. New or 1st time customers who are paying by credit card must have the order shipped to the cardholders billing address for the first order. Invalid or non-matching billing addresses could delay your shipment.



CERTIFIED CHECKS

Classic Industries® will accept certified checks for your mail order. Be sure to include customer number and/or reference invoice number. Contact your bank to issue a certified check in the amount due for your order. All orders paid by certified check are held up to 15 days pending clearance.

BUSINESS CHECKS/PERSONAL CHECKS

To use personal checks or business checks on pre-paid orders, the name, address, and check number must be pre-printed on the check. Be sure to include customer number and/or reference invoice number. Only first party checks will be accepted. All orders paid by personal check are held up to 15 days pending clearance.

MONEY ORDERS/CASHIERS CHECKS

To use money orders or cashiers checks on pre-paid orders be sure to include customer number and/or reference invoice number. All orders paid by money order are held up to 15 days pending clearance. Usually the order will leave within 24 hours of clearance.

Make Business Checks, Personal Checks or Money Orders payable to:
Classic Industries®



How To Order

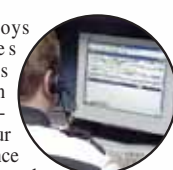
MAIL ORDERS

Fill out the order form located in the back section of this catalog. For quick service use your credit card, money order, or cashiers check. Personal checks are held for 15 days from date of receipt pending clearance. All mail orders must be pre-paid including freight (when applicable). COD orders through the mail will not be accepted. If you have any questions regarding product information or availability, contact our sales representatives during regular business hours at 888.989.7587.



ORDER BY PHONE

TOLL FREE 888-989-7587 Classic Industries® employs knowledgeable sales representatives to assist you when placing your order. Our sales representatives are trained to answer your questions regarding restoration and the parts listed in this catalog. Call during regular business hours Mon-Fri 8:00-5:00, Sat 10:00-3:00, P.S.T. Closed Sundays and holidays. Our convenient Toll Free number allows you to place your order with confidence to assure you get exactly what you want when you want it! Inter-continental US 888.989.7587. Outside U.S. country code + 1.714.892.0293



FAX YOUR ORDER

TOLL FREE 800-300-3081 Classic Industries® offers a convenient FAX line for customers who have access to a Fax machine. Our FAX is available 24 hours a day 7 days a week for your convenience. Fill out the order form completely and FAX your order. Within U.S. 800.300.3081. Outside U.S. country code + 1.714.848.9501



ON-LINE ORDERING

ORDER@CIWHOLESALE.COM Classic Industries® offers on-line ordering directly through our website. Log on to ciwholesale.com and order on-line. On-line ordering is available 24 hours a day 7 days a week for your convenience.

FOREIGN ORDERS

All foreign orders must be pre-paid before shipment can be sent. Due to various rate differences and depending on what items are being ordered, your freight fees will vary. It is important that you contact Classic Industries® sales department for instructions regarding all foreign orders. Please list the items you intend to order so we may calculate the best, most efficient and inexpensive way to ship your order. A \$12.00 foreign processing fee will be added to all foreign orders. Customs duties and import fees to your country will vary and are the sole responsibility of the customer. Check with your local customs office for more information.

GENERAL INFORMATION

Sales Tax Information

Orders shipped outside of California may be exempt from sales tax. California residents are required to add the appropriate current sales tax. Due to regular variations in California sales tax, rates are subject to change without notice. California orders are subject to tax on handling fees, COD fees and rush fees. This additional tax will be applied to the invoice. As of the printing date of this catalog, the current rate is 8 3/4%.

Accuracy Of Descriptions

Classic Industries® makes every effort to verify the accuracy of all information published in this catalog. Each item is represented with information that is accurate to the best of our knowledge at the time the catalog is printed. Classic Industries® is not responsible or liable for mistakes, print errors or inaccurate information that may lead to, or result in labor costs or damages to any vehicle under any circumstances.

Kit Products

All Classic Industries® Parts and Accessories catalogs include kits which contain a variety of products. On occasion we may run out of an item supplied with a kit. If this happens we will generally ship what is in stock and back order the item(s) which are not in stock. You may contact our sales department by phone to verify which items are not in stock at the time the order is placed. The customer may decide whether to accept the partial kit or have the entire kit back ordered until the kit is completed and all the items can be shipped at the same time. If the customer decides to accept partial delivery of the kit, then the full price of the kit will be charged to the customer and the back ordered items will be shipped no charge when they arrive at our warehouse. Customers will be charged the appropriate freight fees when applicable. Cancellation of products from a kit will be accepted at 25% below the actual current retail price of the item. On COD orders the price of the kit is charged in full and the back ordered items are shipped on a COD freight only basis.

Rights and Lefts

Some items in this catalog are presented as right or left hand products. (right side-passenger) (left side-drivers). Right hand or left hand sides are determined by sitting in the vehicle, not standing in front of the vehicle.

Color Matches

Due to multiple manufacturers of products Classic Industries® provides, color variations may occur. Slight color variations are common especially amongst interior products and does not constitute a defect. These products are not eligible for return for this reason.

Pricing

Prices in current catalog were in effect at the time of printing and supersede all prices in any previous publication. Classic Industries® makes every effort to honor the prices contained herein. However, due to increased costs of manufacturing, materials, etc., prices can change. We reserve the right to change prices without notice. For current pricing please contact a Classic Industries® sales representative during normal business hours. Eligibility of products for discounts are subject to change without notice.

Trademark and Copyright

Classic Industries® Parts and Accessories catalog is copyrighted. No part of this publication including text, photos, or illustrations may be reproduced without the prior written permission of Classic Industries®. The following symbols: GM, Pontiac, Pontiac Arrowhead, Bird, Firebird, Trans Am, Macho TA, T/A, Esprit, Formula, Sprint, Chevrolet, GMC, Chevy Truck, Silverado, Jimmy, Blazer, Apache, Cheyenne, Scottsdale, Longhorn, Sierra Grande, and the Chevrolet Bow Tie emblem, the GM Restoration Parts emblem and associated trademarks and emblems are registered trademarks of General Motors Corporation and used under license to Classic Industries®.

Product Availability

Availability of all items in this catalog are subject to change without notice. We reserve the right to discontinue products, services or accessories without notice.

Shortages

Always check the contents of your delivery to assure all the parts ordered were received. If you are missing any item(s) be sure to check for back orders noted on your invoice before calling our customer service department (see back orders). If a shortage has occurred, contact our customer service department within 2 working days of delivery to assure a prompt replacement. Classic Industries® assumes no liability after this period.



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ADVANTAGE+PLUS TERMS AND CONDITIONS

Shipping Information

ALASKA, HAWAII, GUAM & PUERTO RICO

Orders being shipped to Alaska, Hawaii, Guam or Puerto Rico, are shipped via Ground, Overnight or 2 Day delivery whenever possible. All orders must be pre-paid with credit card, money order, or check. No COD orders are accepted. Rates depend on the items being shipped. Contact our sales department for exact rates. **Important:** Promotional shipping offers do not apply to Alaska, Hawaii, Guam, Puerto Rico, Canada or any foreign destination.

APO/FPO

Parcel post is the only means of shipping to an APO or FPO address. Due to size restrictions the maximum shipping box can be no larger than 72" width and girth combined. All military personnel must write or call to determine what size box will be used for the shipment. Once this is determined, Classic Industries® will call or write to let you know if the order can be shipped by Parcel Post, and the correct amount required. All orders that exceed these limitations will be shipped in accordance with customer approval.

INSURANCE

Each order is charged an insurance fee of \$2.50. This fee will insure the entire order and protect you completely from damages or loss. The order forms located in the rear of this catalog include this fee in the indicated column when your order is being totaled.

COD ORDERS

COD orders are gladly accepted on all normal ground shipments, excluding truck freight orders. COD orders will require a Money Order or Cashiers Check upon delivery of your order. Personal checks, cash and business checks are not accepted. COD orders are not accepted through the mail. COD orders must be placed by phone during regular business hours. The appropriate shipping fees will be added. COD orders are exempt from discounts and free shipping policy. The customer will pay all appropriate fees in accordance with current policies and freight rates. A fee of \$10.00 per box will be added to all COD orders. Oversize and/or overweight boxes will be charged in accordance with the rate chart located on the order blank. Classic Industries® reserves the right to change shipping rates in accordance with rate increases by freight companies. COD orders are limited to \$999.00. If the COD order should be returned to Classic Industries® for non acceptance/non payment, the customer will be responsible to reimburse Classic Industries® for any and all freight charges related to the order. In addition, a 25% restocking fee will be applied to the returned products. All outstanding charges must be paid before any additional orders will be accepted.

MANDATORY SHIPPING FEES/DROP SHIP FEES

Some items we offer may require a mandatory shipping or drop ship fee. This fee may also apply to products sold over the counter at Classic Industries® Showroom location. Contact our sales department for actual additional shipping fees.

Important: Products with mandatory shipping fees or drop ship fees are excluded from promotional shipping offers.

EXPRESS SHIPPING

Classic Industries® offers **Overnight** and **2 Day** air delivery service in the Continental U.S., Alaska, Hawaii, Guam and Puerto Rico. Pre-payment with a credit card is required before shipments can be sent. Simply call in your order before 2:00 p.m. Pacific Time, Monday-Friday during regular business hours and your **Overnight** order will arrive the following business day (pending availability). Saturday delivery is available only on **Overnight** service. A \$14.00 fee will be added to **Overnight** fees for Saturday delivery. **2 Day** orders will arrive within 2 business days (pending availability). **3 Day** service is available within the contiguous 48 states. Your order will usually leave within 24 hours and will arrive within 3 business days of ship date (pending availability). A \$9.95 service fee for any of these options will be added in addition to shipping fees. Contact our sales department for rates regarding air service delivery. Rates depend on the items being shipped. Some products are charged at dimensional weight as opposed to actual weight.

Important: Air service does not guarantee your order will arrive on the expected date of delivery. Under normal circumstances, air service is guaranteed. However, due to adverse weather conditions, natural disasters or unforeseen circumstances, there may be delays. Classic Industries® is not responsible for deliveries that are delayed. Air service orders are excluded from promotional shipping offers.

TRUCK FREIGHT

Products in this catalog that require truck freight are usually indicated below the product "Shipped truck freight". This indicates that the product is too large for ground delivery and must be shipped by motor freight. There may be items listed herein that are not indicated as truck freight. These items must be pre-paid, including freight charges, before the shipment can be sent. Classic Industries® requires a **minimum \$125.00** fee for all California orders and **minimum \$175.00** fee for all out of state truck shipments. Truck freight rates could be higher depending on products being ordered and the destination. Residential deliveries require an **additional \$40.00** fee. Should the customer's delivery require special handling (lift gate service, re-routing, additional freight charges, etc.), any and all additional fees will be billed to the customer's credit card. Acceptance of truck freight shipment is acknowledgment that additional charges will be incurred. Please include a commercial business address whenever possible. For additional information contact our customer service department during regular business hours. **Important:** Truck freight items are excluded from promotional shipping offers.



OVERSIZE-OVERWEIGHT

These are the designations for Ground or Standard packages that meet one of the following specifications for billing purposes: Oversize 1 (OS1) designates a combined length and girth exceeding 84", but less than 108". Actual weight is less than 30 lbs, and is billed at 30 lbs. Oversize 2 (OS2) designates a combined length and girth exceeding 108" but less than 130". Actual weight is less than 70 lbs, and is billed at 70 lbs. Oversize 3 (OS3) designates a combined length and girth exceeding 130" but less than 165". A \$40.00 handling fee will be added to all (OS3) orders. Actual weight is less than 90 lbs, and is billed at 90 lbs. We reserve the right to charge Oversize fees on any order containing oversize products, even if it is not indicated in the catalog. **Important:** Oversize, overweight and dimensional weight items are excluded from promotional shipping offers.



GENERAL INFORMATION

Back Orders

The invoice located in the packing slip of your order will notate any items that were out of stock at the time of shipping. The unavailable items will be back ordered unless otherwise specified on your order form or verbally to a sales representative when placing your order by phone. Back orders are usually shipped when the products arrive at our warehouse without prior notification. Classic Industries will make an effort to contact the customer if the backorder is more than 90 days old. If you wish to cancel a back order, please notify our customer service department immediately. The customer will be responsible for a 25% restocking fee and freight charges if the back order is cancelled or returned after the items are shipped.

Damage Claims

Always check the contents of your shipment in the presence of the person delivering the merchandise. Should any damage occur, immediately notify Classic Industries® customer service dept. so that all steps necessary will be taken to ensure a prompt replacement of any damaged goods. Accurate instructions will be given on damaged goods replacement. Classic Industries® is not responsible if no notification is given within 2 working days of receipt of goods (excluding Sundays and Holidays). Classic Industries® will file a claim with the carrier in most cases. If the customer files a claim with the carrier, Classic Industries® will not be responsible for replacing damaged products and the customer will be responsible to pay for any replacements until the carrier pays the claim. Any replacement parts due to sales errors or customer errors in ordering will be sent using the same shipping method as the original order when possible. Please follow these instructions to avoid any problems or misunderstandings associated with damaged products and freight claims.

Refusals

All refused COD orders will be subject to a 25% restocking fee. Classic Industries® will consider the entire order cancelled and void with no notification to the customer. The customer will be billed 25% plus all freight charges to and from the destination. Contact our customer service department for more information.

Policies

All policies in Classic Industries® current catalog supersede any and all policies in any previous catalog or publication.

Sales Errors/Ordering Errors

Classic Industries is not responsible for customer errors or employee sales errors. Every effort is made to insure that the products you are ordering are accurate. Should an error occur, we will make every effort to resolve the issue. Replacement products will be shipped the same method as the original order whenever possible. Classic Industries assumes no responsibility or liability for damages, fees, storage charges, or any other inconvenience that may be associated with sales errors or customer ordering errors.

Returns

Products may be returned for a full refund, credit or exchange within 30 days of receipt. All returns are subject to a 25% restocking fee after 30 days. Should you need to return a part for refund, exchange or credit, please contact our customer service department for a return authorization number and instructions. Classic Industries® will not accept returned goods without prior authorization. Customer will pay freight on all return orders. Allow up to 3 weeks to process refund or credit.

Important: Gift certificates have no cash value and must be redeemed for merchandise only. Literature, CDs, videos, printed materials, stencil kits, stripes, electrical parts, gauges, wiring harnesses, switches, etc. are non-returnable. All special order products must be pre-paid in full and are non-returnable. No returns on partial kits or sets. There is no guarantee on moving parts such as engines, transmissions, rear ends, steering gears, water pumps, distributors, wiper motors, etc. If any product is modified, altered, painted, installed or disassembled in any way without Classic Industries® expressed written permission, the item is non-returnable. Classic Industries® always recommends professional installation on all products. Any item which has been altered, painted, installed or deemed non-resalable by Classic Industries® will be returned to the customer at the customer's expense. Classic Industries® is not responsible or liable for labor fees associated with the installation, removal, modification, painting or repair of any product purchased regardless of the circumstances. Classic Industries® is not responsible for any damage or discoloration incurred in relation to chemical products being used including cleaners, waxes, polishes, paints, etc.